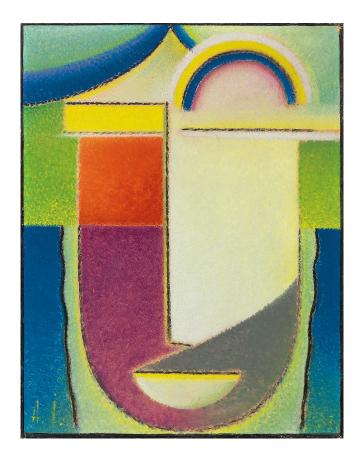


# ANNUAL REPORT 2015



ACCESS Health International, Inc. 1016 Fifth Avenue, Suite 11A/C New York, New York 10028 United States



Our vision is that all people, no matter where they live, no matter what their age, have a right to access high quality and affordable healthcare.

www.accessh.org

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# Letter from the Chairman



To our Friends and Supporters,

2015 has been a year of growth and change for ACCESS Health International. We have expanded our activities significantly in India, China, and Singapore in terms of the scope of our work and the number of people working with us. We have expanded our relationships with governments, both central and regional, with universities and think tanks, and the private sector. Our work in

the United States is accelerating with the relocation from India to New York of our Executive Director Sofi Bergkvist. We have trimmed some of our activities to focus on areas where we have made more progress. As of the first of the year, we suspended operations in Morocco.

Primary care has emerged as a major new theme of our work. In many countries, the emphasis on universal healthcare coverage has been on tertiary and secondary hospital care. Universal healthcare coverage in many countries does not include primary or preventive health. As a result, many hospitals are overcrowded. Expenses are rising rapidly as people seek care from the only source available. We are responding to the demands from countries, states, and provinces to address these challenges. We draw upon our expertise in Europe, India, and Asia for this work.

ACCESS Health has been asked by several African and Asian governments to facilitate transfer from India of methods in healthcare finance, delivery, emergency services, and quality measurement. We are responding by initiating bilateral partnerships between these countries and ACCESS Health India together with our Indian partners.

We have broadened and deepened our relationships with universities and the private sector. We are building communities for people interested in creating new companies to meet health needs. We are initially focused on elder care. These communities explicitly include partnerships with universities and technology parks.

ACCESS Health now provides consulting services to both not for profit and for profit organizations including governments. Healthcare consulting draws upon our expertise and is an effective means of fulfilling our mandate as a healthcare think thank, advisory group, and implementation partner. One of our most significant consulting agreements is with the Bill & Melinda Gates Foundation and focused on areas of their healthcare interests in India.

The Safe Care, Saving Lives program in central India is an example of an implementation partnership. ACCESS Health works closely with the state government and public and private hospitals to reduce infant mortality. We work in close partnership with other international organizations with expertise in quality and safety.

I am delighted both with our progress and the quality of our team. They are dedicated to our mission to assure that people everywhere, no matter where they live, no matter what their age, have access to high quality affordable healthcare.

With warmest regards, William Haseltine

# Letter from the Executive Director



Dear Friends,

Thank you for joining us during another exceptional year. ACCESS Health International is dedicated to driving improvement in access to high quality and affordable healthcare. To do so, we have to be a trusted partner of leaders in governments and the private sector all throughout the world. Looking back at 2015, it was a critical year in building that trust and moving

forward in fulfilling our mission.

We launched the Modern Aging program in Singapore in partnership with the government of Singapore and the National University of Singapore Enterprise. We encouraged more than five hundred people to join the program. It inspires entrepreneurs to create solutions for the aging population. The program also created several companies who are bringing solutions to the challenges facing this population. We brought this program to China where more than one thousand people joined the community for Modern Aging.

Our partnership with state governments in India expanded with work in Rajasthan. We managed a process with leaders in the public and private sector to draft a policy for public private partnerships in healthcare. The most tangible difference we made in India was through our Safe Care, Saving Lives program where all twenty five participating hospitals have established teams to improve quality. Several of the hospitals are already demonstrating major improvement in newborn care.

The highlight for me was a meeting with all Country Leaders of ACCESS Health. It was fascinating to see how the Country Leaders shared experiences and the common approach of working with governments and the private sector.

As Executive Director, I am committed to guiding and supporting the team in taking on new approaches and challenges in the work for our vision that all people, no matter where they live, no matter what their age, have the right to access high quality and affordable healthcare.

To our partners, thank you for joining us in these efforts.

Sincerely, Sofi Bergkvist

# **ACCESS Health India**



Siddhartha Bhattacharya Country Director, India siddhartha@accessh.org

### Overview

India is home to advanced innovations in healthcare delivery and technology. India is also the country with the highest burden of disease. The Indian government spends only one percent of GDP on healthcare. Out of pocket spending in India is among the highest in the world. Out of pocket spending accounts for almost seventy percent of total healthcare expenditure.

ACCESS Health began to work in India in 2006. Our work began by identifying good practices in high quality and low cost healthcare. We have since expanded our work in India to support the scale up of good practices through close collaboration with governments and the private sector.



Today, ACCESS Health India focuses on advancing health finance systems and understanding how these systems can improve the quality of healthcare services. The best finance and delivery systems in India can serve as models, both within the country and abroad. ACCESS Health India designs and manages programs and projects that drive domestic healthcare improvements and inspire improvements in healthcare in other countries. Our work in India informs many of our programs in other countries.

### **Programs and Projects**

#### Safe Care, Saving Lives

The Safe Care, Saving Lives project is an important component of our Quality and Process Improvement program. Safe Care, Saving Lives is a perinatal quality improvement project in the states of Andhra Pradesh and Telangana in India that works in collaboration with the respective state government and health insurance trusts. The goal is to reduce neonatal mortality through process reengineering, continuous quality improvement and collaborative learning and sharing.

In 2015, twenty five participating hospitals created quality improvement teams. The quality improvement teams identified areas that needed improvements. The quality improvement teams trained local teams in hospitals, tested changes, and strengthened the data collection systems to drive better health indicators. Over time, the project will improve the quality monitoring systems in insurance trusts and health departments to drive improved performance from the affiliated hospitals.

Safe Care, Saving Lives has been developed in technical partnership with the Institute of Healthcare Improvement and is funded by the Children's Investment Fund Foundation.

#### Research and Advisory Activities

ACCESS Health India conducts research on health finance, health system, and health policy at both the central and state levels. The objective of this research is to guide our work as advisors to governments and the private sector. The objective of our advisory work is to assist in improving the financing, operations, and quality of health systems.

During 2015, ACCESS Health conducted a number of research and analysis activities that provided meaningful insights to policymakers. ACCESS Health partnered with the Ministry of Health and Ministry of Finance to organize a number of workshops to disseminate the findings.

#### Public Private Partnership Project

In mixed health systems where public and private providers coexist, ACCESS Health focuses on improving private sector engagement through program and systems level interventions. ACCESS Health plays the role of a facilitator to strengthen the context of public private partnerships. We have engaged with state governments across India to assist them in strengthening public private partnerships in health.

ACCESS Health organized a global training workshop called Managed Markets for Health in partnership with the World Bank Institute and University of Edinburgh. Apart from top policymakers within India, senior government officials from Ethiopia, Kenya, Tanzania and Bangladesh attended this five day workshop

#### Urban Health

Urbanization is taking place at a rapid pace around the world. It is becoming imperative to improve urban health to provide affordable high quality healthcare to everyone. Urban health is a logical extension of ACCESS Health's focus on primary care, but requires a special urban framework where the context is very different from the rural counterparts.

ACCESS Health worked with the Government of Telangana and Greater Hyderabad Municipal Corporation to conduct a

rapid assessment of the urban health facilities and designed a set of priority areas for interventions.

#### Primary Care Pilot

The goal of the primary care program in India is to demonstrate successful implementation of an improved primary care system in rural and urban areas that improves access to high quality care. We strive to garner political support among states for population wide healthcare reforms through the design and implementation of a primary healthcare system that is comprehensive, integrated, and addresses the specific needs of the most disadvantaged citizens.

In 2015, ACCESS Health designed a prototype model for implementing a robust integrated health model in Uttar Pradesh and conducted the necessary work to further this model during 2016.

#### Health Financing Support

The Health Financing Support program identifies and facilitates transfer of proven high quality affordable best practices between countries spread across different health systems. ACCESS Health India provides the technical support and program management expertise that makes this program possible.

The goal of this program is to understand the technical support requirements of participating countries and to explore how to establish knowledge linkages and transfer proven innovations. In 2015, ACCESS Health engaged with governments in Tanzania, Kenya, Ethiopia, and Bangladesh and established technical collaboration tracks for transfer of innovations from India in the areas of health financing and public private partnerships.

#### Market Innovations

In 2015, the Center for Health Market Innovations team launched the Learn and Launch program to lend small grants to select primary healthcare innovators. The purpose of the program is to enable experimentation with an innovation idea and measure its approach and pathway for expansion. The participating organizations use this program to link with potential partners around the world, improve their product offering and customer experience. ACCESS Health India documents the approach of the successful organizations.



# **ACCESS Health China**



**Chang Liu** Managing Director for Singapore, Mainland China, and Hong Kong <u>chang.liu@accessh.org</u>

### Overview

ACCESS Health is initiating activities in China. Our goal is to assist with efforts to achieve universal access to high quality and affordable healthcare.

ACCESS Health plans to develop long term relationships with healthcare and civil affairs policy leaders. ACCESS Health China will assist policymakers in the design and implementation of healthcare and social systems that deliver high quality services through enhanced primary care and integration of care. Our main focus is on the needs of the elderly.

Our work will include partnering with academic partners and the private sector to study the healthcare system and social aged care in China. ACCESS Health will initiate a program to inspire and support entrepreneurs interested in aging. ACCESS Health China believes there are opportunities to make better use of available resources in the public and private sectors. The organization will provide support to provinces to engage the private sector in improving the care of the elderly. ACCESS Health China will also support the private sector as it identifies opportunities to complement government efforts for the elderly. Our goal is to promote innovation in the health and aging sectors in China.

### Partnerships

Over the past year, ACCESS Health China has established formal partnerships with local academic institutions, nongovernmental organizations, and the private sector. Our partners include Tsinghua University Science Park and Incubator, China Social Worker Association, Peking Union Medical College Hospital, Non Profit Incubator, NYU Shanghai, Wanfang Data, Shanda Group, Black Apple Youth, Transit.st, Tongce Consultancy Group, and the US-China Health Summit.



in Hong Kong on age friendly communities

### **Programs and Projects**

#### Modern Aging

Modern Aging is an ACCESS Health program designed to stimulate the creation of new companies and to encourage existing companies to create products and services that serve the local and international needs of the elderly. The Modern Aging China program addresses the needs of the elderly in China and creates a strong base for the export of products and services for the elderly to international markets.

Modern Aging China launched in late 2015. The Modern Aging China program includes surveys on the needs of the elderly, focus group discussions, and the creation of an entrepreneurial community. The community connects entrepreneurs to investors and leaders in different business areas related to aging



A Modern Aging China event with Tsinghua Science Park, TusStar Incubator and Nonprofit Incubator

through workshops and other sharing and networking activities. Modern Aging China fosters businesses, not for profit incubators, and communities of investors interested in the creation of business networks focused on elder care and a global exchange of modern aging

ACCESS Health developed Modern Aging China in partnership with Tsinghua Science Park, TusStar Incubator, and Nonprofit Incubator.

### China Healthcare City

In 2015, ACCESS Health China, ACCESS Health Sweden, and Swedcare began collaborating to study the needs of a Healthcare City demonstration project in China. The project is intended to facilitate the adoption of an efficient model of primary care in the local context of China. ACCESS Health has facilitated the interchange of best practice ideas in primary care between Sweden and a Chinese model city.

# **ACCESS Health Singapore**



### Adrienne Mendenhall Country Manager, Singapore adrienne.mendenhall@accessh.org

### Overview

Singapore is a study in what can be achieved with smart planning. In less than half a century, it transformed itself from a low income to a high income country while simultaneously creating one of the most cost effective healthcare systems in the world. The Singapore example offers proof of principle that through long term planning and innovative policymaking it is possible to



develop a high quality, affordable healthcare system, even with limited resources.

The geographic and economic positions of Singapore allow it to be a resource for low, middle, and high income countries as they embark on health system reforms and plan for rapidly aging populations and the accompanying demand for long term care. ACCESS Health Singapore studies approaches in the country and the resulting innovations in products and services, with the aim of translating these lessons to other country contexts.

### Partnerships

#### Care at Home Innovation Grant Collaboration

The purpose of the Care at Home Innovation grant is to increase efficiency and productivity in the homecare sector through increased private sector participation in homecare and increased use of technology. The goal of networking activities in 2015 was to elicit high quality grant applications through partnerships between the sectors.

ACCESS Health cohosted a networking event with the Ministry of Health to facilitate partnerships between homecare providers and technology solutions providers in Singapore. The two industries are encouraged to partner through the Care at Home Innovation Grant offered by the Ministry of Health. ACCESS Health will continue to work with the Singapore government to introduce the care and technology sectors to each other and to reduce barriers to partnership.

#### **Programs and Projects**

#### Modern Aging

Modern Aging is an ACCESS Health program designed to inspire entrepreneurs to create businesses for an aging population. The goals for Modern Aging Singapore in 2015 were to develop and deliver a blended curriculum on the challenges of aging, identify twenty business ideas to be developed into business models with input from industry mentors, and to identify three to six teams for incubation and seed funding.

Vivien Balakrishnan, Minister of Foreign Affairs, who oversees the Smart Nation Program Office, announced Modern Aging Singapore in April. Over five hundred people registered for the program. Teams or individuals submitted ninety six business ideas, of which twenty were chosen to continue in the business development program. These twenty teams were matched with industry mentors from multinational companies with regional headquarters in Singapore. The top six teams presented their business models at a final event on December 4, 2015. Three teams received funding to develop their businesses with the support of ACCESS Health and NUS Enterprise.

Modern Aging Singapore is organized in collaboration with NUS Enterprise, the incubator program at the National University of Singapore, with support from the Ministry of Health.



Teams Altrue, Pillpresso, and SoundEye during the Modern Aging Grand Finals on December 4th 2015

#### Stay Young Navigators

Stay Young Navigators is a program to train active seniors to educate and motivate their peers to manage their chronic conditions. The goals for 2015 were to conduct a multilingual focus group study of potential users, employers, and partners of the proposed Stay Young Navigators model; to hire through a partnering organization three to five navigators in a Singapore regional health cluster; and to develop a training program for these navigators. ACCESS Health Singapore conducted focus groups to solicit

ACCESS Health Singapore

feedback on the program concept and the role of a navigator. The initial testing phase of the program was scaled back to integrate with a new community wellness model launched by our implementation partner; two navigators were hired in 2015 and more will be hired in 2016. The training program is being developed and will be launched in 2016.

ACCESS Health introduced Stay Young Navigators in partnership with the Duke-NUS Center for Ageing Research and Education and the Alexandra Health System, with support from the Medtronic Foundation.

# **ACCESS Health Sweden**



Sofia Widén Country Manager, Sweden sofia.widen@accessh.org

### Overview

Aging well is a global priority. Sweden, like many other countries, confronts significant challenges due to population aging. Estimates suggest that nearly a quarter of the population of Sweden will be sixty five years or older by 2050. Longer life expectancies and steady retirement ages are boosting the support ratio, creating a need for new ways to provide and pay for high quality long term care.



Sweden is taking clear action to respond to the needs of its older citizens. ACCESS Health Sweden partners with innovative thinkers in both the public and private sectors to focus attention and resources on developing new and better ways to provide care for the elderly population.

### **Programs and Projects**

#### Elder Care Case Studies

The goal of the elder care studies in Sweden and the Nordic Countries is to document best practice in all sectors of elder care including homecare, home healthcare, assistive technologies, and residential care in Sweden and the Nordic countries. The goal is to improve elder care globally. The objectives are to disseminate knowledge, improve government polices and practice for the elderly and to stimulate interest in the private sector to provide high quality cost effective means to care for the elderly.

ACCESS Health Sweden conducted thirty interviews with elder care professionals, geriatric physicians, policymakers, and academics in the field of elder care in Sweden and elsewhere in Europe. These interviews are available on the ACCESS Health website.

*Transfer of Swedish Primary healthcare Practices to China Primary Health China Healthcare City* 

ACCESS Health Sweden is working in partnership with Swedish businesses and ACCESS Health China to provide primary healthcare services to model Chinese cities.



Dementia Village at Hogewey

# **ACCESS Health United States**



Jean Galiana Elder Care Program Manager jean.galiana@accessh.org

### Overview

ACCESS Health conducts research on best practices in elder care and dementia care in the United States. ACCESS Health also conducts interviews with organizations and creates case studies. Our work on elder care and dementia care is coordinated with similar work in northern Europe conducted by ACCESS Health Sweden. We also integrate the knowledge we gain with our work on elder care in Singapore, China, and the Philippines.

ACCESS Health is also conducting an in depth study of the evolution of the Langone NYU Medical Center as an example of best practice hospital and academic medical center management in the United States.





# **ACCESS Health Philippines**



Vera Siesjö Country Manager, Philippines vera.siesjo@accessh.org

# Overview

The Philippines has a population of one hundred million spread over more than seven thousand islands. The country is challenged to develop a health system that functions well across many geographic regions and diverse cultures. Healthcare management continues to be increasingly knowledge intensive and fragmented across the 1,600 autonomous municipalities and cities of the country as a result of the devolution of the health system. Kalusugang Pangkalahatan, the Aquino Health Agenda for Universal Healthcare, is the national government initiative to provide healthcare for all Filipinos by 2015.

ACCESS Health Philippines helps to close gaps in access to affordable and high quality healthcare in the country by creating linkages between local and international experts on health systems strengthening. ACCESS Health Philippines is incubating health enterprises that will provide high quality and scalable services in the health market. The organization emphasizes cultivating innovations through collaborations with industry, academia, and government. ACCESS Health Philippines works through a partnership approach, cocreating value with well established local and international partners.

#### Partnerships

ACCESS Health Philippines established new partnerships in the Philippines. Our partners include the Asian Development Bank, the Philippine National Heath Insurance Corporation, the Philippine Council for Health Research and Development, University of the Philippines, and the East Meets West Foundation.

### **Programs and Projects**

#### Joint Learning Network for Universal Health Coverage

The goal of the Joint Learning Network for Universal Health Coverage in the Philippines is to contribute to the development of knowledge based health policy. ACCESS Health wants to share best practices by engaging the Philippines National Health Insurance and the Department of Health through a series of workshops cohosted with local and international development partners in the Philippines.

The Philippines is one of the founding members of the Joint Learning Network. In 2015, ACCESS Health cohosted a workshop with the Asian Development Bank and the Asian Pacific Observatory for Health Systems and Strategies on Quality of Care. All of the regional representatives of the Philippines National Health Insurance attended the meeting to discuss how to improve the quality of care in Philippines National Health Insurance accredited hospitals in the Philippines. ACCESS Health Philippines helped organize the second meeting of the Joint Learning Network Collaborative on Data Analytics for Monitoring Provider Payment Mechanisms in July 2015. Fifty participants from Joint Learning Network countries attended the meeting. With our partners from the National Telehealth Center of the University of the Philippines, ACCESS Health Philippines organized a site visit to four health facilities in Navotas City. Participants learned how community based health facilities use the Community Health Information Tracking System. This is a free and open source electronic medical record that was designed for primary healthcare facilities.

#### Center for Health Market Innovations

In 2015, ACCESS Health co-led and launched two engagements under the Center for Health Market Innovations. The first project launched was the Center for Health Market Innovations Learning Exchange. The Learning Exchange supported joint learning between innovative healthcare organizations. The Learning Exchange was designed to enable the expansion, replication, or improvement of programs profiled in the Center for Health Market Innovations database by allowing programs to work with other organizations to learn from their models and experiences and to explore potential partnerships. Ten organizations were given a small grant to participate in the engagement.

The second engagement of the Center for Health Market Innovations that was launched in 2015 was the Learn and Launch initiative. Together with Results for Development, ACCESS Health selected five high impact and innovative healthcare organizations to participate in the learning collaborative.

The organizations were provided a small grant to develop and test new practices to tackle a specific operational roadblock that impedes growth and scale. ACCESS Health and partners created a learning collaborative for each selected organization. Each collaborative included a diverse set of activities seeking to help address the roadblock, including a four day workshop, a three month mentoring process, and tailored webinars. The purpose of this collaborative was to help these organizations identify critical challenges they face in scaling up, discuss potential solutions, and implement the solutions over a time frame to capture results.

#### Stop TB Now

The goal of ACCESS Health Philippines is to improve access to quality tuberculosis treatment for all people in the Philippines. ACCESS Health's evaluation study of the Stop TB Now program sought to identify innovative local best practices and strategies in the different Stop TB Now Program implementation sites and to provide recommendations on how to improve the program.

ACCESS Health signed a contract with the Rotary Club of Makati to monitor and evaluate their Stop TB Now program. The program helps address tuberculosis in children from depressed communities by providing free tuberculosis medicines for the full course of treatment to selected children ages thirteen and younger.



Vera Siesjö with Rotary Club of Makati in June 2015

ACCESS Health identified existing tuberculosis control initiatives in the project areas, identified gaps in the implementation of the tuberculosis control program at the local level, and provided recommendations to the Rotary Club of Makati on how to improve the Stop TB Now program.

# Joint Learning Network for Universal Health Coverage



### Sireesha Perabathina Associate Director, Joint Learning Network for Universal Health Coverage sireesha.p@accessh.org

### Overview

More than three billion people globally lack access to high quality and essential healthcare with financial protection. Many of these people are part of the poorest half of the world population. Governments around the world are struggling to determine the best path toward universal health coverage because they must navigate the legal, financial, and political frameworks of their country. The Joint Learning Network is a country driven network of practitioners and policymakers from around the globe. This innovative network enables countries to move towards universal health coverage by co-developing global knowledge products that bridge the gap between theory and practice.

The Joint Learning Network for Universal Health Coverage is a unique practitioner to practitioner learning network that connects low and middle income countries with one another. The countries learn about the successes and challenges of other countries in implementing universal health coverage. Countries also collectively produce and use new knowledge, tools, and innovative approaches to accelerate country progress. The Joint Learning Network secretariat is co-managed by ACCESS Health and Results for Development Institute. ACCESS Health administers the Joint Learning Fund. The Joint Learning Fund supports specific programs and meetings. The Rockefeller Foundation supports the Joint Network. Partners of ACCESS Health provide technical support for the programs and include GIZ, PATH International, PharmAccess Foundation, Institute for Healthcare Improvement, National Center for Health and Clinical Excellence, Results for Development, World Bank, and the World Health Organization.

## Joint Learning Fund Supported Activities

Participants from Malaysia visited Taiwan with Ghana to learn from the National Health Insurance. Taiwan is moving towards an open innovation health platform that integrates all aspects of healthcare into a single platform. Malaysia launched a patient centered medication information system called PharmaCloud based on lessons from the National Health Insurance in Taiwan. The purposes of PharmaCloud are to provide a drug history from the previous three months, prevent duplicated drug prescriptions, and improve drug safety.

The National Health Insurance Agency in Ghana will improve claims management and control fraud based on lessons learned in Taiwan. Taiwan uses patient and facility data to rate providers. The National Health Insurance Agency in Ghana plans to implement techniques to incentivize providers to improve quality. After the visit to Taiwan, the governments of Malaysia and Ghana will provide user friendly and comprehensive

Joint Learning Network

information to the public to promote better management of healthcare.

Participants from Ghana, Mali, and Nigeria benefitted from their recent participation in the Asia eHealth Informatics Network conference. The Asia eHealth Informatics Network community provides linkages to information libraries and promotes joint learning on evidence gathering and research practices across different programs. The conference emphasized regional information, communications, and technology interoperability standards to strengthen the health information systems of member countries in the Asian region. The Asia eHealth Informatics Network community has built capacity on research practices to promote country ownership of research studies and publications.

#### Other Achievements

ACCESS Health provided coordination support for one in person Steering Group meeting and one virtual Steering Group meeting in 2015. These meetings supported the establishment and the functioning of the Steering Group and the functioning and activities of the Country Core Groups.

ACCESS Health and Results for Development competed in a new World Bank procurement process to remain Network Coordinators and won the contract to support the Network until 2017. The Rockefeller Foundation granted ACCESS Health another two years of support for the Joint Learning Fund.

# **ACCESS Health Morocco**



Echo Collins-Egan Country Manager, Morocco echo.collins@accessh.org

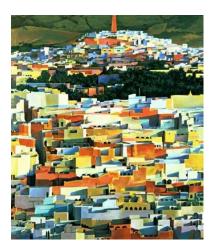
### Overview

ACCESS Health began operations in Morocco in 2013. The goal was to improve eye care for children and adults. The method was to transfer efficient eye care systems developed in other low income countries to Morocco. Over the two years of operations, ACCESS Health Morocco conducted several programs. ACCESS Health suspended operations in Morocco in 2015.

## Projects

Joint Learning Network for Universal Health Coverage

ACCESS Health Morocco worked closely to support the Moroccan government with the organization of a conference celebrating the third anniversary of RAMED, the health insurance program



for the poor. The event was hosted by the Minister of Health and attended by seven hundred people. Through the Joint Learning Network, ACCESS Health Morocco organized a parallel session with speakers from Ghana, the Philippines, India, and Egypt. As a result of the success, ACCESS Health was featured on Moroccan television and invited to advise the government on global health financing best practices.



The session brought together participants from ten member countries of the Joint Learning Network for Universal Health Coverage

#### The Naddar Ati Project

The Naddar Ati Project was designed to provide free vision screening, follow up care, and affordable eyeglasses to Moroccan schoolchildren. ACCESS Health Morocco conducted the project in collaboration with the Ministries of Health and Education, the Hassan II Foundation for Ophthalmology, the Saham Foundation, and VisionSpring. According to the Ministry of Health, the Naddar Ati Project is scheduled for implementation in 2016.

### Eye Care Manual

ACCESS Health worked on developing a manual for the creation of high quality, high volume eye care practices in low income countries. The manual is based on observation of eye care systems in India, Africa, and Central America.

# Advisory Work

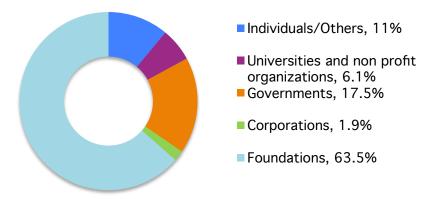
ACCESS Health Morocco served as an advisor to the Ministry of Health of Morocco on its hearing and audiology technical committee and its health financing policy.

# **Financial Statement for 2015**

#### REVENUE

| Revenue Sources                           | (USD)       |
|---|-------------|
| Individuals/Others                        | 460,226     |
| Universities and non profit organizations | 253,276     |
| Governments                               | 732,003     |
| Corporations                              | 78,892      |
| Foundations                               | 2,653,348   |
| TOTAL REVENUE                             | \$4,177,745 |

### Source of Revenue



#### Total Expenses Per Category

| Expense Categories | (USD)       |
|--------------------|-------------|
| Salaries           | 1,464,839   |
| Program Services   | 578,573     |
| Sub Grants         | 355,685     |
| Administration     | 501,368     |
| TOTAL EXPENSES     | \$2,900,465 |

### **Expense Allocation**



# 2015 Financial Statement, continued

|                   | Global    | China     | Morocco  | Philippines | Sweden | Singapore | India       |
|-------------------|-----------|-----------|----------|-------------|--------|-----------|-------------|
| Salaries          | 232,336   | 81,864    | 14,651   | -           | -      | 19,869    | 1,116,119   |
| Program           |           |           |          |             |        |           |             |
| Services          | 135,200   | 57,670    | 999      | 3,224       | -      | 10,687    | 370,793     |
| Subgrants         | 186,144   | -         | -        | -           | -      | -         | 169,541     |
| Administration    | 145,211   | 7,996     | 4,988    | 347         | -      | 33,419    | 309,407     |
| TOTAL<br>EXPENSES | \$698,890 | \$147,531 | \$20,638 | \$3,571     | -      |           | \$1,965,860 |

#### Expense Allocation Per Geography (USD)

#### ASSETS (USD)

| Cash and cash equivalents          | 2,425,352   |
|------------------------------------|-------------|
| Accounts Receivable & Other Assets | 35,530      |
| Grant Receivable                   | 214,711     |
| Equipment                          | 0           |
| TOTAL ASSETS                       | \$2,675,593 |

#### LIABILITIES AND NET ASSETS

| Total liabilities                | \$131,293   |
|----------------------------------|-------------|
| Net assets                       |             |
| Temporarily restricted           | 68,547      |
| Unrestricted                     | 2,475,753   |
| Permanently restricted           |             |
| Total net assets                 | \$2,544,300 |
| TOTAL LIABILITIES AND NET ASSETS | \$2,675,593 |